



## **Senior Associate – Fiscal Consulting for the Public Sector**

We seek an individual with a consulting background and five or more years of project management experience in government finance, financial analysis, and public policy to work on a range of engaging and challenging consulting projects, such as:

- Sustainable municipal service delivery
- Infrastructure and program funding strategy development
- Cost studies and cost recovery analysis
- Organizational management analysis and program evaluation
- Economic and fiscal impact
- Impact fee and rate studies
- Market studies and tax burden analysis

**REQUIRED SKILLS.** Understanding of municipal finance and application of this knowledge to public sector policy development. Experience designing and building Excel-based models and analyzing large and varied data sets to help answer complex questions. The candidate must be high energy, detail-oriented, passionate about local public policy issues, and prepared to be a hands-on contributor in a fast-paced environment.

**DESIRED SKILLS AND EXPERIENCE.** We seek multi-talented, multi-dimensional team members with additional interests and experience that could include: general economics and specific economic topics (such as health economics, urban economics, tax policy, and real estate and development economics), strategic and business planning, performance measurement, and survey design and analysis. Prior consultant experience a substantial plus.

### **RESPONSIBILITIES.**

- Analyzing financial and other data to inform decision-making
- Developing project approaches, analytic methodologies, and budgets
- Managing client contracts and relationships
- Project management of large, complex projects
- Developing Excel-based financial and other analytic models
- Writing reports, white papers, and other materials
- Presenting reports and other findings to clients, elected and non-elected officials, and the public
- Managing team-oriented projects and directing and mentoring staff

**ABOUT BERK.** We are a dynamic, 30-year old public policy consulting firm with an outstanding reputation for providing rigorous and integrated strategy, policy analysis, public finance, and planning

services. We take an interdisciplinary, whole systems approach to policy development and analysis, and to addressing community and organizational needs. Our clients are primarily state, regional, and local governments. We also work with educational institutions, non-profits, and foundations.

**OUR TEAM.** Our 23-person team includes policy and financial analysts, economists, urban planners, strategic planners, and facilitators. We work on a collaborative basis in a team environment. Our culture includes annual retreats; forums, seminars, and courses to enhance our skills; celebrations; and ongoing learning, information sharing, and professional development.

To compensate our staff for their exceptional work, we offer a competitive salary, excellent benefits, professional development, and a rewarding and fun work environment. Please submit a letter of introduction and a resume to [careers@berkconsulting.com](mailto:careers@berkconsulting.com). No phone calls please.

**WE ARE AN EQUAL OPPORTUNITY EMPLOYER.** We recognize that our mission is best advanced by the leadership and contributions of individuals of diverse backgrounds, beliefs, and culture. Recruiting and mentoring staff to create an inclusive organization that reflects our region's diversity is a priority, and we encourage applicants from all cultures, races, colors, religions, sexes, national or regional origins, ages, disability status, sexual orientation, gender identity, military, protected veteran status, or other status protected by law.